

JD – Senior Engineer – Proposal and Business Development

Qualification : Graduate Mechanical Engineer (M3 minimum)
Work Experience : 8 to 10 years
Location : Hyderabad

Job Description :

- 1) Preparing Cost Estimates for all type of Storage Tanks, Mounded Bullets, Double Wall Tanks, and Piping, EPC and associated project works.
- 2) Preparing Techno Commercial Proposals for Construction of above equipment's.
- 3) Identifying external resources like sub-contractors, special bought our components and subsystems.
- 4) Site visits all over India / Abroad for site evaluations for costing purpose
- 5) Attend Pre Bid and Post Bid meetings with client
- 6) Independent communication with clients / consultants
- 7) Experience of working at site shall be added advantage.

Key Requirements:

- 1) Commercial acumen / aware of current T& D and its implication
- 2) Have past experience in costing OF Storage Tanks and its associated works, piping works etc. in Hydrocarbon Industry.
- 3) IT Savvy, Well conversant with MS systems.
- 4) Fluent in English communication (English required)
- 5) Aware of applicable Codes and Standards

CTC:

As per AEL norms for said grade.